

A large, abstract teal graphic on the left side of the slide, consisting of several overlapping geometric shapes, including a large triangle and a curved band, creating a dynamic, layered effect.

***In Vitro* Diagnostics (IVD) COVID-19
Testing: Supporting Patient Care
and Protecting Public Health**

AdvaMedDx
May 20, 2020

Speakers

Richard Frank, MD, PhD, Chief Medical Officer
Siemens Healthineers

Stephen Tang, PhD, President and CEO
OraSure Technologies

Alan Wright, MD, MPH, Chief Medical Officer
Roche Diagnostics

Susan Van Meter, Executive Director
AdvaMedDx

Sarah Killeen, VP Government Affairs,
AdvaMed

Duane Wright, VP Government Affairs,
AdvaMed



About AdvaMedDx

AdvaMedDx, a division of the Advanced Medical Technology Association (AdvaMed), represents over 70 of the world's leading *in vitro diagnostics* (IVD) companies – including those manufacturing tests that are critical tools in the fight against COVID-19 – in the United States and abroad.



Overview of COVID-19 testing workflow from patient sample to results

Patient sample



Obtain sample

- Nasal/oral swab;
- Blood draw/finger stick; or
- Oral fluid
(Varies by test type)

IVD tests include those run on IVD platforms in laboratories or at the point-of-care

IVD platforms



IVD platforms in small and large clinical labs, like hospital labs, run up to hundreds of tests at once

IVD platforms have easy to follow and automated workflows and integrated software to perform accurate, reliable diagnostic testing using IVD test kits

Transfer sample

IVD point-of-care



IVD point-of-care instruments, used in doctors' offices and emergency rooms, can run tests rapidly and almost anywhere

Transfer/direct sample

IVD instrument-less point-of-care

Transportable IVD testing, single sample with rapid results, triage testing to perform almost anywhere

Direct sample

Test results



Results

IVD tests on IVD platforms in clinical laboratories deliver results in 1-4 hours (molecular), and as fast as 10-60 minutes (immunoassay, such as serology/antibody)

Results

IVD point-of-care tests can deliver results in 5-45 minutes

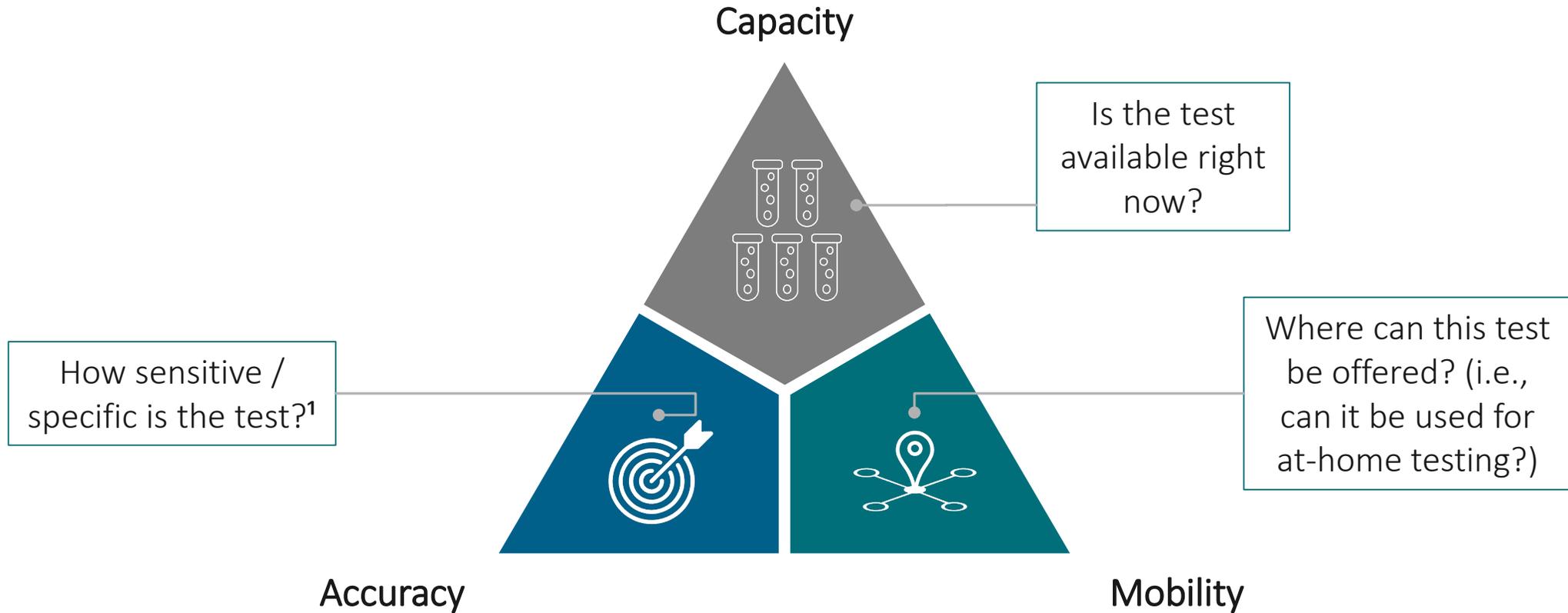


Results

Results from a rapid point-of-care test with no instrument can be delivered in 5-30 minutes

From manufacturing of sample collection devices used by clinicians, testing platforms used by laboratories small and large, and rapid point-of-care tests and platforms, IVD manufacturing and delivering COVID-19 testing

Utilization of the full testing ecosystem to extend the reach of testing involves trade-offs



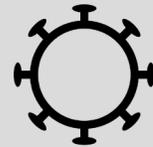
Different types of tests are most appropriate for different use cases / patients – there is no "one size fits all" testing solution

1. Sensitivity refer to how often the test is positive when the condition of interest is present; specificity refers to how often the test is negative when the condition of interest is absent (<https://www.fda.gov/regulatory-information/search-fda-guidance-documents/statistical-guidance-reporting-results-studies-evaluating-diagnostic-tests-guidance-industry-and-fda>). Disease prevalence will dictate negative predictive value (NPV) and positive predictive value (PPV); also accuracy may differ in asymptomatic versus symptomatic people.

There are three general categories of diagnostic tests most-relevant to COVID-19



Molecular Diagnostics (MDx)



Antigen testing



Serology (antibody) testing

COVID-19 diagnostic testing : Molecular Diagnostics



Molecular Diagnostics (MDx)

What does this do?

- Confirms active infection

How does this work?

- Detects viral RNA (viral equivalent of DNA)
 - In nasal / oral swab, oral fluid

How quickly are results reported?

- Point-of-care tests: Can provide results in minutes, performed right at the site of care, in clinics, emergency rooms, and other settings
- Tests run on moderate and high-throughput platforms in hospital and reference laboratories: up to hundreds of tests can be run in 1-4 hours; the time to send the test to the laboratory for analysis and for results to be provided to clinicians and patients can vary
- There are ~ 1,000 high throughput molecular platforms in the U.S.

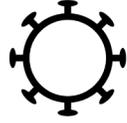
Over the last month, observed molecular diagnostic capacity for COVID-19 has more than tripled



- Diagnostics manufacturers collectively shipped ~30M molecular tests during the month of April and are on track to ship 39M in May
- Typically, it can take 3-5 years to develop and bring a test to market. The diagnostics industry has dramatically hastened the pace of development and manufacturing in response to this unprecedented situation, and is committed to further innovation and expansion of testing, protecting public health



COVID-19 diagnostic testing: Antigen testing



Antigen testing

What does this do?

- Confirm active infection

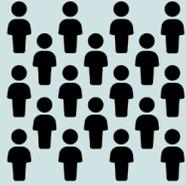
How does this work?

- Detects viral proteins shed in human samples
 - In nasal / oral swab, oral fluid

How quickly are results reported?

- Point-of-care tests: Can provide results in minutes, performed right at the site of care, in clinics, emergency rooms, and other settings, including at-home self-tests, currently under development
- Tests run on moderate and high-throughput platforms in hospital and reference laboratories: up to hundreds of tests can be run in ~2 hours; the time to send the test to the laboratory for analysis and for results to be provided to clinicians and patients can vary
- There are ~ 10,000 high throughput immunoassay platforms that can run antigen tests in the U.S.
- The first commercial antigen test, a point of care test, was authorized by FDA in early May.

Primary Use cases for COVID-19 molecular and antigen diagnostic tests



General population health surveillance

Continuously track & monitor spread and prevalence of disease in broad population



Diagnosis & triage of symptomatic and asymptomatic patients

Quickly diagnose and triage symptomatic patients and inform clinical care



Employer-contracted workforce testing

Build testing programs with targeted large employers to screen employees as they return to work

COVID-19 diagnostic testing: Serology (antibody) testing



Serology (antibody) testing

What does this do?

- **Identifies** people who have been infected for which an immune response has been triggered
 - Not used to diagnose active infection
 - Unclear if antibodies confer resistance, and if so, for how long

How does this work?

- **Detects human antibodies** to the given pathogen (e.g. the COVID-19 virus)
 - In blood samples

How quickly are results reported?

- Point-of-care tests: Can provide results in minutes, performed right at the site of care, in clinics, emergency rooms, and other settings
- Tests run on moderate and high-throughput platforms in hospital and reference laboratories: up to hundreds of tests can be run in as little as 10-60 minutes; the time to send the test to the laboratory for analysis and for results to be provided to clinicians and patients can vary
- There are ~ 10,000 high throughput immunoassay platforms that can run serology tests in the U.S.
- AdvaMedDx estimates the IVD industry is on track to ship 30M tests in May and 94M in June.

COVID-19 diagnostic testing: Serology (antibody) testing



Serology (antibody) testing

What does this do?

- **Identifies** people who have been infected for which an immune response has been triggered
 - Can be used to diagnosis
 - Broad testing will clarify if antibodies confer resistance, and if so, for how long

How does this work?

- **Detects human antibodies** to the given pathogen (e.g. the COVID-19 virus)
 - In blood samples

How quickly are results reported?

- Point-of-care tests: Can provide results in minutes, performed right at the site of care, in clinics, emergency rooms, and other settings
- Tests run on moderate and high-throughput platforms in hospital and reference laboratories: up to hundreds of tests can be run in as little as 10-60 minutes; the time to send the test to the laboratory for analysis and for results to be provided to clinicians and patients can vary
- There are ~ 10,000 high throughput immunoassay platforms that can run serology tests in the U.S.
- AdvaMedDx estimates the IVD industry is on track to ship 30M tests in May and 94M in June.



FDA updated quality standards for serology (antibody) testing on May 4

Policy for Coronavirus Disease-2019 Tests During the Public Health Emergency (Revised)

Immediately in Effect Guidance for Clinical Laboratories, Commercial Manufacturers, and Food and Drug Administration Staff

Document issued on the web on May 11, 2020.

C. Serological Tests

FDA defines SARS-CoV-2 serological tests as tests that identify antibodies (e.g., IgG, IgM) to SARS-CoV-2 from clinical specimens. FDA recommends that the following validation studies be conducted for a SARS-CoV-2 serological assay:

- Cross-reactivity/Analytical Specificity
- Class Specificity
- Clinical Agreement Study

The clinical agreement study is intended to establish the performance characteristics (e.g., sensitivity/PPA, specificity/NPA) of the test. FDA recommends that clinical accuracy should be established on human specimens from patients with microbiologically confirmed COVID-19

- Quality testing is not only possible – but should be expected as test results guide critical decisions about patient care and public health.
- Numerous AdvaMedDx member IVD company tests are seeking FDA authorization or have already secured authorization and are the market with 98-100% sensitivity and specificity.

<https://www.fda.gov/media/135659/download>



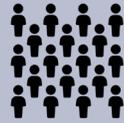
There are 6 overarching use cases for COVID-19 diagnostic tests

Use cases for molecular and antigen testing



Diagnosis & triage of symptomatic patients

Quickly diagnose and triage symptomatic patients and inform clinical care; screening for therapy development



General population health surveillance

Continuously track & monitor spread and prevalence of disease in broad population



Employer-contracted workforce testing

Build testing programs with targeted large employers to screen employees as they return to work



Screening for therapy & vaccine development

Screen potential patients for clinical testing of vaccines, drug therapies in development, convalescent plasma; measure success of vaccination campaigns



Testing for immune response

Resolve uncertain diagnosis, support case management. Identify individuals with COVID-19 antibodies, which may indicate potential resistance / immunity, assessing duration of immunity, “herd immunity”



Population monitoring for previous exposure

Monitor populations to identify individuals who have had previous exposure(s), potentially enabling unnecessary quarantine of essential workers, return to work, lifting “stay at home” orders

Use cases for serology (antibody) testing



Various components are needed to perform each type of COVID-19 diagnostic test – issues in any of these components could limit overall testing capacity



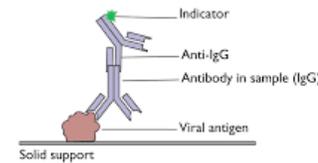
Swabs, blood collection kits, transport media, etc.



Extraction / processing reagents



Amplification reagents



Biological components



Internal / External controls



Platforms / Instruments

Used for

	Swabs, blood collection kits, transport media, etc.	Extraction / processing reagents	Amplification reagents	Biological components	Internal / External controls	Platforms / Instruments
	Used to collect and transport patient samples	Used to extract viral RNA from patient sample	Allow for replication of viral RNA so it can be detected	Specialized proteins / molecules used to detect antigens / antibodies	Materials used to verify the test instrument and reagents are functioning properly	Additional equipment needed (e.g., point-of-care devices, high-throughput machines)
Molecular diagnostics	✓ Swabs and transport media ¹ or oral fluid collection	✓	✓		✓	✓
Antigen testing	✓ Swabs and transport media ¹ or oral fluid collection			✓	✓	✓
Serology (antibody) testing	✓ Blood and oral fluid collection kits			✓	✓	✓

Platform/instrument not needed for all rapid antigen and serology tests

Specialized expertise is required to make these components, and companies generally focus in offering a selection of the above – some of these components need to be tested on active viruses and patient samples

In addition, there are numerous potential labor-related issues to testing capacity (e.g. HCP² availability, lab techs, couriers to transport tests, etc.)



The diagnostics industry has responded quickly and aggressively to the COVID-19 pandemic, and continues to do so



Numerous tests have been brought to market...

As of mid-day, May 12th, 61 commercial COVID-19 tests have received Emergency Use Authorizations from the FDA, including:

- 50 molecular tests (3 point-of-care)
- 1 antigen test (point-of-care), days ago, with more to come
- 10 serology antibody tests



...and manufacturers continue to innovate, leveraging established and novel technologies

May 7th: First-ever FDA-approved CRISPR-based¹ diagnostic, for use in COVID-19

May 9th: First COVID-19 antigen test approved, and additional antigen tests are in development

Typically, it can take 3-5 years to develop and bring a test to market. The diagnostics industry has dramatically hastened the pace of development and manufacturing in response to this unprecedented situation, and is committed to further innovation and expansion of testing, protecting public health

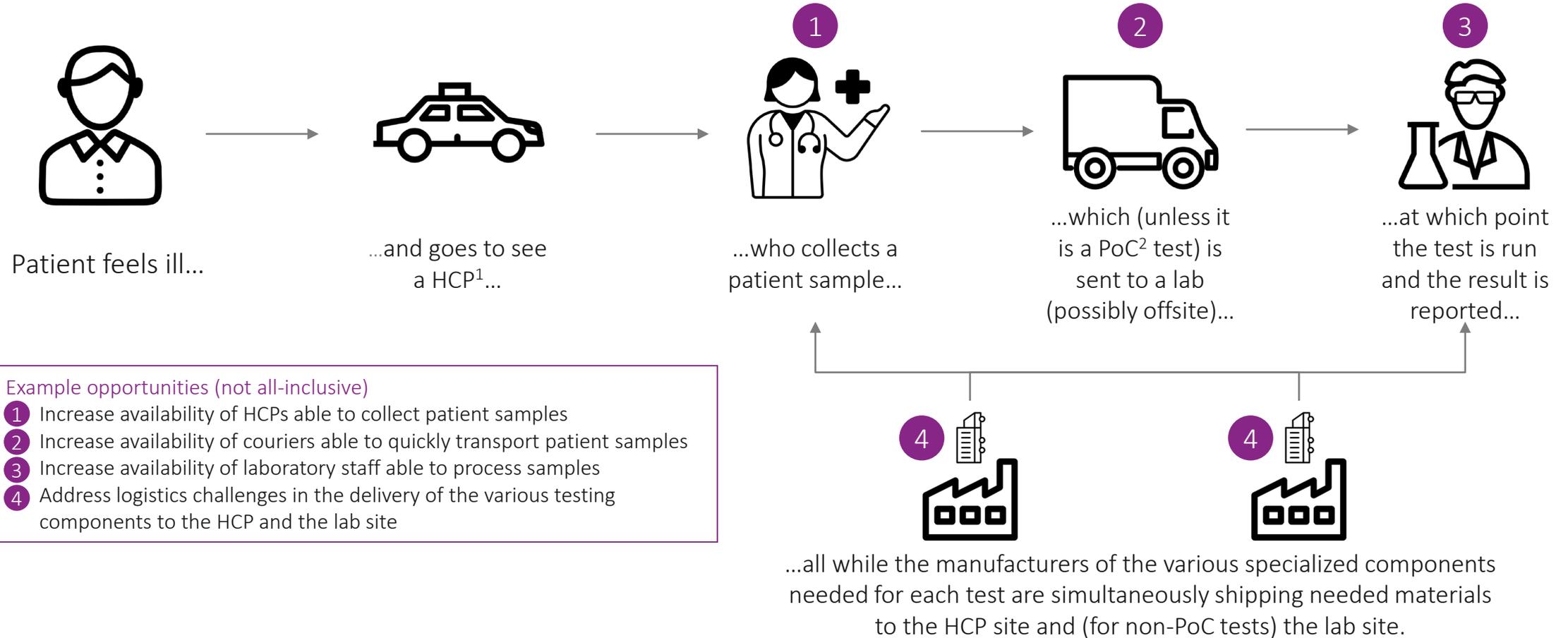




Thank You

The current testing workflow involves multiple steps and actors

Illustrative and simplified

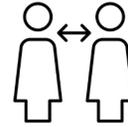


Note: Illustrative – not inclusive of all possible points of delay 1. Health care provider; 2. Point-of-care
As of May 7, 2020

Testing is only one part of a comprehensive virus containment strategy, which includes:



Implementing COVID-19 testing



Enforcing social distancing



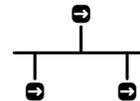
Leveraging contact tracing approaches



Enhancing physical protection (e.g. PPE, "closed" office structure, etc.)



Screening for relevant symptoms



Phased and considered approach to re-opening the economy

As of May 7, 2020



Glossary

Term	Definition/description
Antigen	Biological molecules that are specifically bound by antibodies
EUA	Emergency Use Authorization, mechanism for FDA to approve diagnostic and therapeutic products during an emergency; does not require clinical testing typical for approval
Genome	Genetic material of an organism
Hospital lab	Lab facilities on-site in hospitals, often scales with size of population served at hospital
IgM / IgG	Immunoglobulins or antibodies, IgM are more abundant and are the first line of defense, IgGs are responsible for long-term immunity to previously encountered viral and bacterial pathogens
Immunoassay	Test that utilizes antibodies to recognize specific antigens, including viruses; enables quick qualitative results
IVD	In-vitro diagnostic tests, clinical tests designed and manufactured by commercial supplier, can be distributed to any customer labs
LDT	Laboratory-developed tests, clinical tests that are designed, manufactured, and performed within a single lab
MDx	Molecular diagnostics, synonymous with molecular test
Molecular test	Tests that utilize biochemical techniques to detect genes and genetic products
Near-patient testing	Samples tested on instruments and in facilities near the bedside, shortening time for sample processing and test results
PoC	Point-of-care, patient samples are tested where medical care is delivered
Primary / secondary immune response	Bodily response to pathogen; primary response occurs upon first encounter, secondary response occurs upon subsequent encounters and involves immune system "memory" driven by IgG antibodies that can recognize a previous pathogen
Reagents	Individual chemicals and solutions needed to perform biochemical tests
Reference lab	Specialized, high-volume lab facilities that receive samples from other sources to test
RNA	Ribonucleic acid, basis of SARS-CoV-2 genome (vs. DNA for humans)
RNA isolation kit	Commercially available kits containing all reagents required to isolate viral nucleic acids for verification testing
RT-PCR / PCR	Reverse-transcription polymerase chain reaction, biochemical test used to detect specific genetic sequences; standard molecular diagnostic test
Test kit	Specific kit to test for SARS-CoV-2; originally only offered by CDC but has since been developed by private industry
Viral load/titer	Measure of virus quantity present in the body

